



Consolidated Segmental Statements

31st December 2024

In accordance with Electricity Supply Licence Condition and Gas Supply Licence Condition 19A - Financial Information Reporting (collectively "Licence Conditions"), So Energy Trading have prepared this Consolidated Segmental Statement for the year ended 31st December 2024.

Section 1 – Basis of Preparation

This Consolidated Segmental Statement has been prepared using the audited financial statements of the Licensee which are publicly available on Companies House.

Set out within section 1 is the basis of preparation for the Consolidated Segmental Statement.

1. Revenue from sales of electricity and gas

This includes all electricity and gas sales made by the Licensee. During the financial year ended 31st December 2024, the Licensee made sales to domestic customers and affiliates in year.

Revenue during the year included;

1. Amounts billed directly to the customer
2. Exit fees and other fees not directly related to consumption of energy

Where revenue is not recorded as fuel specific, they are allocated on the basis of customer ratios.

2. Other revenue

This includes other sales made by the Licensee not covered in revenue from sales of electricity and gas. This is comprised entirely of meter installation and connection services

3. Direct fuel costs

This includes the wholesale energy costs, and where relevant the cost of its hedging activities as well as costs associated with balancing and shaping hedging profiles.

4. Transportation costs

Costs attributable to the supply of electricity include the following;

1. Distribution Use of System (DUoS)
2. Balancing Use of System (BSUoS)
3. Transmission Network Use of System (TNUoS)
4. Assistance for Areas with High Electricity Distribution (AAHED)
5. All associated reconciliation costs

Costs attributable to the supply of gas include the following;

1. Gas capacity costs
2. Gas commodity charges
3. Independent gas transporter costs
4. All associated reconciliation costs

5. Environmental and social obligation costs

These costs include all relevant obligations created through the supply of gas and electricity to domestic customers.

Costs attributable to the supply of electricity include the following;

1. Renewable Obligation Certificates (ROC)
2. Renewable Energy Guarantees of Origin (REGO)
3. Feed in Tariff (FiT)
4. Contracts for Difference (CfD)
5. Capacity Market

Costs attributable to the supply of gas include the following;

1. Green Gas Levy (GGL)

The following costs have been split according to the market share of gas and electricity;

1. Energy Company Obligation (ECO)
2. Warm Home Discount (WHD)
3. Great British Insulation Scheme (GBIS)

All costs are recognised on an accruals basis.

6. Other direct costs

This includes all costs which do not fall into the above categories, the categorisation of other direct costs is as follows; prepayment meter levelisation, quarterly costs of smart meter supplier capital allocations, Xoserve general, infrastructure, change, and service charges

7. Indirect costs

Indirect costs include internal operating costs for the supply of electricity and gas to domestic customers.

This classification excludes the cost of developing customer platforms which are capitalised and amortised over the appropriate period.

The categorisation of Indirect costs as follows;

1. Metering – the cost of operating and maintaining customer metering and communications including Smart DCC costs
2. Employment – the cost of engaging appropriate resources
3. IT systems – the cost of maintaining customer facing and internal systems
4. Marketing – the cost of advertising the Licensee' business and services
5. Bad debt – the cost of non-payment of supply of both gas and electricity
6. Cost to Serve – other costs attributable to the supply of the Licensees products and services

8. EBITDA

In compliance with accounting standards this means earnings before interest, tax, depreciation, and amortisation. EBITDA is all revenues less total operating costs.

9. Depreciation and Amortisation

The Licensee opts to capitalise the cost of acquiring its customers and recognises this cost over a period of 2 years as amortisation.

All other capitalised costs are depreciated/amortised over a generally accepted useful life.

10. EBIT

This means earnings before interest and tax.

EBIT is all revenues less total operating costs and depreciation and amortisation. The Licensee does not include mark to market valuation of derivatives in its financial statements and as such is excluded from the Consolidated Segmental Statement.

EBIT is the recognised profit or loss of the Licensee

11. Volume

Volume is the supply of electricity rounded to the nearest TWh and gas rounded to the nearest million therms.

Volume of supply is reconciled to industry settled data on a monthly basis.

12. WACO F/E/G

This represents the direct cost fuel in relation to the supply of electricity and gas used by the Licensee.

Weighted average cost of electricity (£/MWh)

Weighted average cost of gas (p/therm)

13. Customer accounts

Represents the average number domestic and meter points for both the supply of electricity and gas.

The average number of meterpoints on supply has been calculated by adding the monthly (end) number of meter points and dividing by 12.

Customer numbers have been rounded to the nearest thousand.

14. Adjustments for reconciling items

A number of reconciling items are included within the report which relate to the following;

1. Revenue relating to Solar and home care product installation and maintenance – Solar and other homecare installation revenue from customers
2. Direct costs relating to “other activities” – Direct costs relating to solar customer installations
3. Indirect costs relating to “other activities” – Indirect costs relating to solar customer installations
4. Electricity and gas revenue relating to affiliate supply
5. Direct fuel costs relating to supply to affiliate supply
6. Environmental and social costs relating to affiliate supply

Section 2 – Trading and Hedging Approach

So Energy bears the wholesale energy volume risk associated with supplying customers and manages exposure to wholesale energy prices by hedging in line with its Market Risk Management Policy, as approved by the Board. This policy requires the business to be within a 10% limit of its

forecast wholesale energy exposure across both gas and power, according to customer level expected consumptions and dependent on tariff choice. For active choice tariffs, expected consumption is based on contract length. For default choice tariffs, expected consumption is based on a daily reference to the Ofgem default tariff cap wholesale price indexation period, as well as a forecast of those active choice tariff customers that would be transitioning to a default choice tariff.

Section 3 – Consolidated Segmental Statement

	Unit	Electricity supply		Gas supply		Aggregate supply business
		Domestic	Non-domestic	Domestic	Non-domestic	
		2024	2024	2024	2024	
Total revenue	£M	355	-	253	-	608
Revenue from sale of electricity and gas	£M	355	-	253	-	607
Other revenues	£M	0	-	0	-	0
Total operating costs	£M	342	-	255	-	597
Direct fuel costs	£M	132	-	138	-	270
<i>Direct costs:</i>						
Transportation costs	£M	73	-	56	-	128
Environmental and social obligations costs	£M	85	-	16	-	101
Other direct costs	£M	2	-	2	-	4
Indirect costs	£M	51	-	42	-	94
EBITDA	£M	13	-	2	-	11
Depreciation and amortisation	£M	2	-	2	-	3
EBIT	£M	11	-	4	-	7
Volume	Twh / (m)therm	1.2	-	119	-	
WACO E/G	£/Mwh / p/th	112	-	117	-	
YE Meterpoints	'000	286	-	250	-	536
Avg Meterpoints	'000	316	-	277	-	593

Adjustment for Reconciling Items

#	Items	Units	Electricity		Gas		Aggregate supply business	Adjust in CSS
			Domestic	Non-Domestic	Domestic	Non-Domestic		
1	Revenue relating to Solar and home care product installation and maintenance	£'M	3.1	-	-	-	3.1	Yes
2	Direct costs relating to "other activities"	£'M	- 1.6	-	-	-	- 1.6	Yes
3	Indirect costs relating to "other activities"	£'M	- 0.7	-	-	-	- 0.7	Yes
4	Electricity and gas revenue relating to affiliate supply	£'M	-	25.38	-	-	25.4	Yes
5	Direct fuel costs relating to supply to an affiliate	£'M	-	11.0	-	-	11.0	Yes
6	Environmental and social costs relating to supply to an affiliate	£'M	-	14.2			14.2	Yes
7		£'M		-		-	-	
8		£'M					-	
9		£'M					-	
10		£'M					-	